

Real Estate Sales

Deans Property
Chippendale, Sydney NSW
Full time

Deans Property has been established since 1993 in the city fringe, we currently have a brilliant opportunity for two people that are vibrant and enthusiastic with a passion for real estate to join our modern and successful boutique real estate agency in Chippendale.

Our Sales Team is expanding, and we currently have two roles to fill at Deans Property:

Sales Trainee/Assistant

We are in search of a hungry individual, with a thirst to learn all facets of sales & leasing in the real estate industry and to be led by our Senior Sales Team throughout the journey with the end focus to advance into a full time Sales & Leasing role within our firm.

Previous experience is desirable but not necessary, as all training will be provided. Drive, determination and the hunger for success is absolutely necessary. The right applicant will experience all the fun, excitement, and rewards that this wonderful and fulfilling career has to offer as well as be prepared to roll up their sleeves and get in and do what's required to strive for excellence and success within the real estate industry.

This role will involve working directly with one of our most active agents, in which the standard day to day procedure will be everchanging in a very active climate. This agent currently specialises in leasing which shows significant rewards, fun and excellent growth.

This role is open for discussion surrounding a monthly KPI target in which if achieved a commission split can be negotiated above and beyond their salary target.

Sales Agent

Strong Salesperson looking at getting into the city fringe market with an established city fringe leader. We will require some background experience ideally in commercial real estate encompassing all elements of retail, industrial leasing, and sales.

We are also encouraging any Residential Agents who are thinking of transitioning into their own self dependent agent.

Essential

- Current drivers' licence with a reliable vehicle
- Real Estate Licence
- Excellent phone manner and computer skills
- Professional presentation
- Strong communication skills both written & confident verbal skills on the phone
- Someone who wants more than 'just a job'
- Moderate Microsoft Office Skills

What we offer

- Competitive Remuneration
- Birthday Paid Leave
- Car Space and Mobile (inclusive)
- End of Month Lunch
- On the Job Training

If you feel that you would be a good fit for this role, please email Boe Saysouthin at boe@deansproperty.com.au your CV and a cover letter.

We are excited to hear from you!

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Our Property Management Team is currently looking to fill the following role at Deans Property:

Assistant Property Manager

Do you have experience in Property Management and looking to move into the City Fringe? Deans Property currently manage small portfolio with a mix of Commercial and Residential properties. You will be required to assist the Senior Property Manager and do some accounts.

We are looking for someone that has great organisational skills, proactive, solutions focused and some accounts experience. What the job entails:

- Client Management
- Assisting the Senior Property Manager
- Routine Inspections
- Open for Inspections (only some Saturdays)
- Assist in End of Month
- Assist in Enter Bills and Payments
- Daily Bank Rec

We are also encouraging any Real Estate Administrators or PAs who is thinking of transitioning into Property Management.

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- Strong communication skills both written & confident verbal skills on the phone
- Someone who wants more than 'just a job'
- Moderate Microsoft Office Skills
- Property Tree

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